# Full Year Results 2019/20

London,18 June 2020

## **Cautionary statement**

This presentation contains certain statements that are neither reported financial results nor other historical information. These statements are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements include information with respect to National Grid's (the Company) financial condition, its results of operations and businesses, strategy, plans and objectives. Words such as 'aims', 'anticipates', 'expects', 'should', 'intends', 'plans', 'believes', 'outlook', 'seeks', 'estimates', 'targets', 'may', 'will', 'continue', 'project' and similar expressions, as well as statements in the future tense, identify forward-looking statements. These forward-looking statements are not guarantees of National Grid's future performance and are subject to assumptions, risks and uncertainties that could cause actual future results to differ materially from those expressed in or implied by such forward-looking statements. Many of these assumptions, risks and uncertainties relate to factors that are beyond National Grid's ability to control, predict or estimate precisely, such as the impact of COVID-19 on our operations, our employees, our counterparties, our funding and our regulatory and legal obligations, but also, more widely, changes in laws or regulations, including any arising as a result of the United Kingdom's exit from the European Union, announcements from and decisions by governmental bodies or regulators, including proposals relating to the RIIO-2 price controls as well as increased economic uncertainty resulting from COVID-19; the timing of construction and delivery by third parties of new generation projects requiring connection; breaches of, or changes in, environmental, climate change and health and safety laws or regulations, including breaches or other incidents arising from the potentially harmful nature of its activities; network failure or interruption, the inability to carry out critical non network operations and damage to infrastructure, due to adverse weather conditions including the impact of major storms as well as the results of climate change, due to counterparties being unable to deliver physical commodities, or due to the failure of or unauthorised access to or deliberate breaches of National Grid's IT systems and supporting technology; failure to adequately forecast and respond to disruptions in energy supply; performance against regulatory targets and standards and against National Grid's peers with the aim of delivering stakeholder expectations regarding costs and efficiency savings; and customers and counterparties (including financial institutions) failing to perform their obligations to the Company. 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For further details regarding these and other assumptions, risks and uncertainties that may impact National Grid, please read the Strategic Report section and the 'Risk factors' on pages 212 to 215 of National Grid's most recent Annual Report and Accounts as updated by National Grid's unaudited half-year financial information for the six months ended 30 September 2019 published on 14 November 2019. In addition, new factors emerge from time to time and National Grid cannot assess the potential impact of any such factor on its activities or the extent to which any factor, or combination of factors, may cause actual future results to differ materially from those contained in any forward-looking statement. Except as may be required by law or regulation, the Company undertakes no obligation to update any of its forward-looking statements, which speak only as of the date of this presentation.

## Highlights

John Pettigrew Chief Executive

#### Responding to COVID Driving safe and seamless operational delivery

- · Maintained excellent levels of reliability across our networks
- Delivered our significant capital programme
  - risk assessed all our projects
  - issued new working guidance to our field force, and
  - collaborated across the industry, sharing best practice
- Continued to deliver strong operational performance
  - rapid restoration of power in Massachusetts



#### Responding to COVID Delivering for our customers and communities

- Helping US customers who may be in financial difficulty
  - paused our US collections activities
  - deferred proposed rate increases in New York
- Helping UK suppliers to address the financial impacts of COVID
  - deferral of network charges
  - no additional burdens on consumers
- Supporting local communities
  - financial donations to help the most vulnerable;
  - community volunteering; and
  - helping deliver local field hospitals



#### **Responding to COVID** Financial impact on our business

- £400m impact on underlying operating profit from COVID-19 in FY21
  - deferral of rate increases in New York
  - increased bad debts, predominantly in the US
  - higher COVID related costs
- We expect to recover these higher costs over the medium term
  - regulatory mechanisms and precedents
  - maintaining cost efficiency focus
- Will lead to lower underlying FY21 EPS versus FY20
  - however, limited long term economic impact



#### **Financial performance highlights** A strong 2020

Underlying operating profit **£3,454m** 

FY19: £3,451m

Underlying EPS **58.2p ↓1%** FY19: **58.9p**  Return on Equity **11.7% ↓10bps** FY19: **11.8%** 

Capital investment **£5.4bn ↑19%** FY19: **£4.5bn**  Asset growth increased

**9% 1**80bps

FY19: **7.2%** 

Dividend growth in line with policy 48.57p ↑2.6% FY19: 47.34p

Underlying results from continuing operations, excluding exceptional items, remeasurements, timing and major storm costs. Exceptional items within operating profit totalled  $\pounds402m$  in 2019/20

Operating profit calculated at constant currency

## Safety and reliability

#### Safety

- UK and NGV lost time injury frequency rates falling to record low levels
- Increase in the number of US safety incidents
  - conducted a thorough review of all working practices
  - reinforcing positive safety behaviours

#### Reliability

- Excellent overall performance
- UK experienced an exceptional event with the 9 August power outage
  - E3C and Ofgem reports into the incident found no link between National Grid's actions and the power cut
  - all the actions proposed by the report are progressing to time



#### Progress on operational priorities in 19/20 US plans drive growth and value

#### Strong operational progress

- Achieved an ROE of 9.3%, up 50bps
  - earned 99% of our allowed return
- Strong rate base growth of 12%
  - driven by investment of over \$4bn; and
  - transfer of CWIP to rate base
- Agreed new rates for MA electric
- Delivered \$30m of savings
  - remain on course to deliver \$50m in 20/21
- Progress on NY gas constraints
  - filed options report
  - working on delivering solution with the State



### Progress on operational priorities in 19/20 UK delivering growth and value for all stakeholders

#### Strong operational delivery

UK

- Achieved an ROE of 12.4%
  - within target range of 200-300bp outperformance
- Invested £1.3bn, up 5% on the prior year
  - completed Feeder 9 tunnel under the Humber
  - progressing second phase of our London Power Tunnels project
- Hinkley remains on track
  - we welcome Ofgem's use of Strategic Wider Works
- Final RIIO-T2 plans submitted in December
- Exceeded £50m cost efficiency target



#### Progress on operational priorities in 19/20 NGV & Other

#### **Investment of £815m**

NGV

- Higher interconnector spend
  - projects remain on track
- Acquisition of Geronimo Energy
  - start of operations at 200MW windfarm in South Dakota

#### **Good year for Property**

- · Continued to sell sites into the St William joint venture
- JV contributed a net profit for the first time



## Financial Performance

Andy Agg Chief Financial Officer

## Financial performance highlights

Underlying operating profit **£3,454m** FY19: **£3,451m** 

Capital Investment £5.4bn ↑19%

FY19: **£4.5bn** 

Underlying EPS **58.2p ↓1%** FY19: **58.9p**  Return on Equity **11.7% ↓10bps** FY19: **11.8%** 

Asset growth increased

9% **180**bps

FY19: **7.2%** 

Dividend growth in line with policy

**48.57**p **★**2.6%

FY19: 47.34p

Underlying results from continuing operations, excluding exceptional items, remeasurements, timing and major storm costs. Exceptional items within operating profit totalled £402m in 2019/20

Operating profit, capital investment and asset growth calculated at constant currency

## **UK Electricity Transmission**

**Return on equity** 10.2% Base return **250**bps Totex incentive 10<sub>bps</sub> Other incentives 70bps Additional allowances Achieved return 13.5% FY19: 13.7%

#### Underlying operating profit (£m)



- Controllable costs benefit from efficiency savings of £54m
- Capital investment up 13%:
  - Phase 2 London power tunnels
  - Hinkley Seabank
- 4.4% RAV growth

Underlying results, excluding timing, exceptional items and remeasurements

## **UK Gas Transmission**



Underlying	operating	<b>) profit</b> (£m)	)	
341	32 Net revenue	17 Controllable costs	12 Depreciation & other	402
FY19				FY20
Capital investment <b>£249m</b> FY19: <b>£308m</b>	ass £0	gulated set value <b>6.3bn</b> 19: <b>£6.2bn</b>	-	

- Net revenue increase from
  - non repeat of Avonmouth revenue return
  - 2018 Cyber reopeners
- Controllable costs benefit from efficiency savings of £19m
- 2.3% RAV growth

Underlying results, excluding timing, exceptional items and remeasurements

## **US Regulated**

Return on equity 8.7% New York 9.0% Massachusetts 10.3% Rhode Island

**11.4%** FERC

Achieved return **9.3%** FY19: **8.8%** 



Achieved 99% of the allowed return

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- Net revenue increase from new rates
- Exceeded efficiency programme goal of \$30m savings
- Additional £117m provision for COVID related bad debts
- Rate base growth of 12% including \$380m CWIP transfer

Underlying results, excluding timing, exceptional items, remeasurements and major storm costs at constant currency

1 Excludes working capital

NGV

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### **NG Ventures**

<b>Operating profit</b> (£m)	Year ended <b>Iarch 2020</b>	Year ended 31 March 2019
Metering	158	153
Grain LNG	78	74
Interconnectors	61	64
Other	(28)	(28)
	269	263

#### Post tax share of JVs (£m)

	67	53
Other	16	6
Millennium	22	18
Interconnectors <sup>1</sup>	29	29

Total NGV (£m)	336	316
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Operating profit, share of joint venture profit after tax and investment calculated at constant currency

Underlying results, excluding timing, exceptional items and remeasurements

1 Includes Britned and Nemo

## Geronimo investment over £200m

- £246m increase in interconnector capital expenditure
- FY20 is peak NGV investment year



Other

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## Other activities

<b>Operating profit</b> (£m)	Year ended <b>Iarch 2020</b>	Year ended 31 March 2019
Property	63	181
Corporate centre & other	(90)	(44)
	(27)	137

18	(17)
3	4
21	(13)
	3

Total Other activities (£m)	(6)	124
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Operating profit, share of joint venture profit after tax and investment calculated at constant currency

Underlying results, excluding timing, exceptional items and remeasurements

1 Excludes investment in St William joint venture

- Non recurrence of
  - Fulham transaction
  - US legal settlements

#### Total investment<sup>1</sup>

**£70**m

FY19: **£179m** 

- US IT investment now included in Regulated segment (FY19 £87m)
- NG Partners investment £61m

### Interest, tax and earnings

Finance costs £1,049m

6% higher than FY19

- Higher US debt
- Effective interest rate of 4.1%

Underlying effective tax rate<sup>1</sup> 19.9%

at **£(478)m** 

 Tax rate 30bps higher than 18/19, due to lower value property sales Underlying earnings<sup>2</sup> **£2,014m** 

FY19: £1,995m

• 3,461 weighted average shares

• 58.2p/share

1 Excluding joint ventures and associates

2 Underlying results attributable to equity shareholders

Underlying results, excluding timing, exceptional items, remeasurements and major storm costs

## Cash flow and net debt

,	Year ended	
£m 31 M	31 March 2020	
Underlying operating profit	3,307	
Depreciation & amortisation	1,640	
Exceptional items	(60)	
Working capital, timing & other	27	
Cash generated from operations	4,914	
Net debt	(28,590)	

## RCF/Net debt FFO/Net debt 9.2% 12.3%



Net debt slightly lower than guidance – favourable working capital and scrip uptake

RCF / Net debt based on the Moody's methodology. FFO / Net debt based on the S&P methodology 1 Final Cadent proceeds net of exceptional costs

## Capital investment and funding

#### Group capital investment includes

- £4.5bn investment in regulated networks
- ~£500m interconnector investment
- Over £200m investment in Geronimo

#### Sustainable growth

- · Network investment to meet mandated safety and reliability targets
- 85% US investment already covered by existing rate plans
- Interconnector investment will decline from FY20 onwards

#### Funding

- Strong internal cash flows combined with scrip utilisation
- Green financing framework and regular bond issuance



## **COVID-19** impact

#### **Business environment**

- · Limited medium term economic impact
- £400m operating profit impact in FY21

#### **Revenue deferrals**

- Deferred NiMo rate increase
- KEDNY / KEDLI rates flat, awaiting settlement

#### **Other COVID costs**

· Sequestering staff, IT costs and lower capitalisation

#### **Bad debts**

• Expecting bad debt expense in FY21 to remain elevated

#### Cash flow and net debt

- Forecast impact up to £1bn
- ~£3bn increase in net debt (excluding impact of FX)

## 20/21 Outlook

#### **Regulated performance**

- Fall in US operating profit from deferred revenue, bad debt and higher COVID costs
- Increase in US depreciation
- UK operating profit expected to reduce in Electricity Transmission and increase in Gas Transmission

#### **NGV** and Other

- NGV profit fall ~5% from lower interconnector arbitrage
- Lower St William profits

#### Interest and tax

- Interest charge to reduce from falling RPI and lower rates
- Effective tax rate of around 22%

#### Capex

• ~£5bn leading to group growth of 5-7%

## Summary

- Met US returns goal for RoE and maintain UK outperformance of 200-300 bp
- £5.4bn capex
- 9% asset growth
- Strong balance sheet
- Limited economic impact of COVID



## Priorities & Outlook John Pettigrew Chief Executive

## Our pathway to value creation

## Strategic priorities

- Enable the energy transition for all
- Deliver for our customers efficiently
- Grow our organisational capabilities
- Empower our people for great performance



## Our strategic priorities guide our focus areas over the next 12 months: **US**

- Ensuring right rate plans post COVID
- Efficient delivery of our investment program

#### UK

- Agreeing the RIIO-T2 regulatory framework
- Driving innovation for our customers

#### **NGV & Other**

- Delivery of our interconnector program
- Geronimo investment opportunities

## US priorities and outlook

#### Ensuring we have the right rate plans for a post-COVID world

- · Focus on new rates in New York and Massachusetts
- · Working with regulators to achieve timely recovery of COVID-related costs; and
- · Balancing the need for critical investment with affordability

#### KEDNY / KEDLI

- Moving to a multi-year, negotiated settlement
- We expect rates to remain flat for our customers this year
- Working on gas supply constraint issues

#### Niagara Mohawk

- Delayed this spring's filing
- Will either extend current plan, or file later this summer
- Minimise bill impact

#### MA Gas

• Intention to file for new rates towards the end of the year

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Incentive based formula

US

### US priorities and outlook Efficient investment

- We expect investment levels in the US to remain significant
- Streamlining processes

US

- Gas Business Enablement program
  - modernising our work management
  - integrating planning and customer requirements
- Finding digital solutions
  - 'On My Way' in Electric Distribution
    - automated crew dispatch



#### UK priorities and outlook RIIO-T2: Agreeing a new regulatory outcome

- Final business plans submitted in December
  - wealth of stakeholder engagement
  - working through points raised by the Challenge Group
- We will look at the whole package:

UK

- putting customers at the centre of the price control
- enabling the energy networks of the future
- allowing a fair return for investors



#### UK priorities and outlook Delivering innovation and efficiencies for our customers

- On track to meet our cost reduction target of £100m for FY21
- Improving the customer experience

UK

- Two new digital platforms launched:
  - 'ConnectNow': help customers with new transmission connections, and
  - 'Connect3D': standardises design for small ET connections, reducing connection costs
- Benefits to flow in to RIIO-T2



## NGV & Other priorities and outlook

- Delivering Interconnector projects
  - NSL, IFA2, and Viking
  - over £900m to invest through to 2023
  - EBITDA contribution of £250m from the mid-2020s
- Continue to grow pipeline of renewable energy projects in the US
  - signed PPAs on nearly 500MW of solar projects
    - for projects to commence 2021-23



## Maintaining momentum on targeting net zero



- Achieved a significant milestone, with our own emissions now 70% below 1990 levels
- Setting more ambitious interim targets of
  - 80% reduction by 2030, and
  - 90% reduction by 2040
- Our ESG event in October will
  - set out how we plan to achieve our targets, and
  - our wider societal role of decarbonising power, heat and transport

## CO<sub>2</sub> reduction targets vs 1990 baseline 70% 2020 2030 2040 2050

## Summary

- A year of good operational progress
- We are managing the impacts of COVID
  - helping our most vulnerable customers
  - maintaining network reliability
  - higher near term costs, but limited long term economic impact
- Focus on our regulatory filings
  - RIIO-T2 in the UK
  - New York and Massachusetts filings in the US
- Delivering efficiently for our customers
- Creating long term value for our shareholders





## Appendices

#### Appendix 1 UK Electricity Transmission operating profit

For the year ended 31 March (£m)	2020	2019
Revenue	3,702	3,351
Pass through costs	(1,528)	(1,397)
Net revenue	2,174	1,954
Depreciation & amortisation	(469)	(493)
Regulated controllable costs	(306)	(332)
Pensions	(48)	(49)
Other costs	(31)	(65)
Total UK Electricity Transmission operating profit	1,320	1,015
#### Appendix 2 UK Gas Transmission operating profit

For the year ended 31 March (£m)	2020	2019
Revenue	927	896
Pass through costs	(242)	(227)
Net revenue	685	669
Depreciation & amortisation	(171)	(181)
Regulated controllable costs	(127)	(144)
Pensions	(19)	(27)
Other costs	(20)	(14)
Total UK Gas Transmission operating profit	348	303

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#### Appendix 3 US Regulated operating profit

For the year ended 31 March (£m)	2020	2019
Revenue	9,205	9,988
Pass through costs	(3,460)	(4,035)
Net revenue	5,745	5,953
Depreciation & amortisation	(855)	(710)
Regulated controllable costs	(1,871)	(1,922)
Pensions & OPEBs	(95)	(95)
Bad debts	(231)	(148)
Other costs	(1,296)	(1,329)
Total US Regulated operating profit	1,397	1,749

At constant currency

Adjusted results, excluding exceptional items and remeasurements

OPEBs = other post employment benefits

#### Appendix 4 NGV and Other Activities operating profit

For the year ended 31 March (£m)	2020	2019
Revenue	257	268
Depreciation & amortisation	(38)	(40)
Operating costs	(61)	(75)
Metering operating profit	158	153
Revenue	242	222
Depreciation & amortisation	(83)	(68)
Operating costs	(81)	(80)
Grain LNG operating profit	78	74
Revenue	62	85
Depreciation & amortisation	(6)	(5)
Operating costs	5	(16)
French interconnector operating profit	61	64
Revenue	76	183
Depreciation & amortisation	(4)	(2)
Operating costs	(9)	-
Property operating profit	63	181

Adjusted results, excluding exceptional items and remeasurements

Metering including Smart Metering

# Appendix 5 **Exchange rates**

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For the year ended 31 March (£m)	2020	2019
Closing \$ / £ rate	1.24	1.30
Average \$ / £ rate for the period	1.29	1.31

For the year ended 31 March (£m)	2019
Impact on operating profit <sup>1</sup>	26
Impact on interest <sup>1</sup>	(11)
Impact on tax, JVs and minority interests <sup>1</sup>	(4)
Net impact on earnings <sup>1</sup>	11
Impact on closing net debt <sup>2</sup>	776
Impact on book value of assets <sup>2</sup>	551

<sup>1</sup> Currency impact calculated by applying the average 2019/20 rate to 2018/19 results

<sup>2</sup> Currency impact calculated by applying the closing March 2020 rate to March 2019 balances

Adjusted results, excluding exceptional items and remeasurements

#### Appendix 6



# Pensions & other post employment benefit obligations (IAS 19 data)

UK		U:			
At 31 March 2020 (£m)	ESPS	NGUK PS	Pensions	OPEBs <sup>1</sup>	Total
Fair value of assets	3,161	11,203	6,972	2,412	23,748
Present value of liabilities	(2,782)	(10,062)	(8,085)	(3,772)	(24,701)
Net (liability) / asset	379	1,141	(1,113)	(1,360)	(953)
Taxation	(72)	(217)	292	357	360
Net (liability) / asset net of taxation	307	924	(821)	(1,003)	(593)
Discount rates	2.35%	2.35%	3.30%	3.30%	

#### Appendix 7 Timing impacts

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£m	UK Electricity Transmission	UK Gas Transmission	US Regulated	Total
2019/20 Opening balance	(118)	59	471	412
2019/20 Opening balance restatement adjustment	(9)	-	-	(9)
2019/20 over / (under) recovery	146	(54)	(239)	(147)
2019/20 Closing balance	19	5	232	256
2018/19 Opening balance	(41)	97	245	301
2018/19 over / (under) recovery	(77)	(38)	226	111
2018/19 Closing balance	(118)	59	471	412
Year on year timing variance	223	(16)	(465)	(258)

2018/19 opening balance restatement reflects finalisation of timing balances All USD balances stated using the average 19/20 rate of \$1.2868 to £1 2019/20 closing timing balance as at 31 March 2020 at closing rate (\$1.242 to £1): £264m 2018/19 closing timing balance as at 31 March 2019 at closing rate (\$1.302 to £1): £407m

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#### Appendix 8 UK Transmission Regulated asset values ('RAV') and returns

	UK Electricity Transmission	UK Gas Transmission
Regulator	Ofgem	Ofgem
RAV	£14,133m	£6,298m
Base allowed real return (assumed CoD 1.58%)	3.75% ('vanilla' WACC)	3.54% ('vanilla' WACC)
Allowed RoE (nominal)	10.2%	10.0%
Achieved RoE (nominal)	13.5%	9.8%
Equity / debt (assumed)	40 / 60	37.5 / 62.5
Totex capitalisation rate (TO)	85%	64%
Sharing factors (shareholder retention at RoE)	47% plus incentive schemes	44% plus incentive schemes



#### Appendix 9 New York jurisdiction Regulated asset base ('Rate base') and returns

Rate bases are reported by regulatory entity as at 31 March 2020 Returns are those for the fiscal year ended 31 March 2020	Long Island (KEDLI)	Downstate New York (KEDNY)	Upstate New York (NMPC Gas)	Upstate New York (NMPC Electric)
Regulator	New York PSC	New York PSC	New York PSC	New York PSC
Rate base	\$2,932m	\$4,555m	\$1,328m	\$5,881m
Base allowed return	9.00% (RoE)	9.00% (RoE)	9.00% (RoE)	9.00% (RoE)
Achieved return	9.7%	7.7%	8.7%	8.9%
Equity / debt (assumed)	48 / 52	48 / 52	48 / 52	48 / 52
Sharing factors (shareholder retention at RoE)	100% to 9.5% 50% to 10.0% 25% to 10.5% 10% above 10.5%	100% to 9.5% 50% to 10.0% 25% to 10.5% 10% above 10.5%	100% to 9.5% 50% to 10.0% 25% to 10.5% 10% above 10.5%	100% to 9.5% 50% to 10.0% 25% to 10.5% 10% above 10.5%
Last rate case filing	Effective from April 2017 <sup>1</sup>	Effective from April 2017 <sup>1</sup>	Effective from April 2018	Effective from April 2018



## Massachusetts and Rhode Island jurisdiction

Regulated asset base ('Rate base') and returns

Rate bases are reported by regulatory entity as at 31 March 2020 Returns are those for the fiscal year ended 31 March 2020	Massachusetts Electric <sup>1</sup>	Massachusetts Gas <sup>2</sup>	Narragansett Distribution Electric	Narragansett Distribution Gas
Regulator	Massachusetts DPU	Massachusetts DPU	Rhode Island PUC	Rhode Island PUC
Rate base	\$2,858m	\$3,108m	\$895m	\$944m
Base allowed return	9.6% (RoE)	9.5% (RoE)	9.3% (RoE)	9.3% (RoE)
Achieved return	10.3%	7.8%	11.9%	8.8%
Equity / debt (assumed)	53 / 47	53 / 47	51 / 49	51 / 49
Sharing factors (shareholder retention at RoE)	100% to 11.6% 25% above 11.6%	100%	100% to 9.275% 50% to 10.275% 25% above 10.275%	100% to 9.275% 50% to 10.275% 25% above 10.275%
Last rate case filing	Effective from October 2019	Effective from October 2018	Effective from September 2018	Effective from September 2018

<sup>1</sup> Includes Nantucket Electric. The rate base includes transmission assets

<sup>2</sup> Massachusetts Gas currently comprises two separate entities: Boston Gas and Colonial Gas. Base allowed and achieved RoE's are weighted averages (using rate base)

#### Appendix 11 **FERC jurisdiction** Regulated asset base ('Rate base') and returns

Rate bases are reported by regulatory entity



as at 31 March 2020 Returns are those for the fiscal year ended 31 March 2020	New England Power	Narragansett Electric (Transmission)	Other (incl Canadian interconnector) <sup>1</sup>	Long Island Generation <sup>2</sup>
Regulator	FERC	FERC	FERC	FERC
Rate base	\$1,844m	\$788m	\$52m	\$456m
Base allowed return	10.6% (RoE)	10.6% (RoE)	13.0% (RoE)	9.9% (RoE)
Achieved return	11.0%	11.1%	13.0%	14.1%
Equity / debt (assumed)	66 / 34	50 / 50	100 / 0	47 / 53
Sharing factors (shareholder retention at RoE)	100%	100%	100%	100%
Last rate case filing	Monthly formula rates	Monthly formula rates	Monthly formula rates	Effective from May 2013

<sup>1</sup> National Grid earns a return on its ~54% stake in the Canadian interconnector

<sup>2</sup> Long Island Generation rate base includes both baseload and peaking plant

#### Appendix 12 Value Added

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For the year ended 31 March (£m)	2020	<b>2019</b> (constant currency)	change
UK RAV	20,431	19,692	739
US rate base	20,644	18,407	2,237
NG Ventures and other business assets	4,105	3,351	754
Other balances	920	1,006	(86)
Total group regulated assets and other balances	46,100	42,456	3,644
Goodwill	6,233	6,152	81
Net debt	(28,590)	(27,795)	(795)
Equity	23,743	20,813	2,930
Other net debt adjustments 1			(1,782)
Dividend paid during the year			892
Value Added			2,040
Value Added per share (pence)			58.9p

<sup>1</sup> Value added excludes £2.0bn Cadent proceeds and excludes movements on derivatives designated in cash flow hedging arrangements where there is no corresponding movement in total assets and other balances - - - -

#### Appendix 13 Group Return on Equity

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For the year ended 31 March (£m)	2020	2019
Regulated financial performance	3,546	3,318
IFRS operating profit for non-regulated companies <sup>1</sup>	269	424
Share of post tax results of joint ventures	88	40
Non-controlling interest	(1)	(3)
Adjusted Group interest charge	(1,069)	(1,037)
Adjusted Group tax charge	(550)	(522)
Adjusted Group profit after tax for RoE	2,283	2,220
Opening rate base/RAV	37,459	35,045
Opening other	3,304	2,298
Opening goodwill	5,938	5,852
Opening capital employed	46,701	43,195
Opening net debt <sup>2</sup>	(27,194)	(24,345)
Opening Equity	19,507	18,850
Group RoE – nominal (adjusted group profit after tax / group equity value)	11.7%	11.8%

<sup>1</sup> Adjusted to remove element of corporate centre costs included in regulated financial performance

<sup>2</sup> At average exchange rate for the year. Opening net debt for the year ended 31 March 2020 includes the impact of IFRS16

Adjusted results, excluding exceptional items and remeasurements

#### Appendix 14 Weighted average number of shares

#### For the year ended 31 March 2020 2019 Number of shares (millions): 3,410 Current period opening shares Scrip dividend shares (weighted issue) 47 Other share movements (weighted from issuance/repurchase) 4 Weighted average number of shares 3,386 3,461 Underlying earnings (£m) 2,014 1.995 Underlying EPS (restated) 58.2p 58.9p

#### Appendix 15 Interest cover

For the year ended 31 March (£m)	2020	2019
Interest expense (income statement)	1,119	1,066
Hybrid interest reclassified as dividend	(39)	(51)
Capitalised interest	122	135
Pensions interest adjustment	16	(4)
Interest on lease rentals adjustment	-	11
Unwinding of discounts on provisions	(77)	(74)
Other interest adjustments	-	1
Adjusted interest expense	1,141	1,084
Net cash inflow from operating activities	4,715	4,389
Interest income on financial instruments	73	68
Interest paid on financial instruments	(957)	(914)
Dividends received	75	201
Working capital adjustment	(269)	(40)
add back excess employer pension contributions	176	260
add back Hybrid interest reclassified as dividend	39	51
add back lease rentals	-	34
Difference in net interest expense in income statement to cash flow	(187)	(186)
Difference in current tax in income statement to cash flow	67	(13)
add back current tax related to prior years	(45)	(52)
Net cash inflow from discontinued operations	(97)	(71)
Funds from operations (FFO)	3,590	3,727
Interest cover:		
(Funds from operations + adjusted interest expense) / adjusted interest expense	4.1x	4.4x

#### Appendix 16 RCF:Debt

For the year ended 31 March (£m)	2020	2019	
Funds from operations (FFO)	3,590	3,727	
Hybrid interest reclassified as dividend	(39)	(51)	
Ordinary dividends paid to shareholders	(892)	(1,160)	
Retained cash flow (RCF)	2,659	2,516	
Borrowings	30,794	28,730	
Less			
50% hybrid debt	(1,054)	(1,039)	
Cash & cash equivalents	(73)	(252)	
Restricted cash	-	-	
Financial and other investments	(1,278)	(1,311)	
Underfunded pension obligations	1,442	845	
Operating leases adjustment	-	248	
Derivative asset removed from debt	(116)	141	
Currency swaps	203	38	
Nuclear decommissioning liabilities reclassified as debt	6	18	
Collateral - cash received under collateral agreements	(785)	(558)	
Accrued interest removed from short-term debt	(246)	(223)	
Adjusted Net Debt (includes pension deficit)	28,893	26,637	
RCF / adjusted net debt	9.2%	9.4%	

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For the year ended 31 March (£m)		2020	
Revenue		3,702	
Net timing adjustment		(146) —	→
Pass through costs BSIS costs	(1,312)		Incentives (excluding to pensions etc.) and rever Deferred for future recove
Electricity Transmission pass through costs  Net revenue adjusted for timing	(216)	(1,528) <b>2,028</b>	Incentives True ups
iver revenue aujusteu for tilling		2,020	Revenue under/(over) reci

	£m
Incentives (excluding totex), true ups (non-controllable costs, pensions etc.) and revenue over/under recoveries	
Deferred for future recovery/(return):	
Incentives	17
True ups	1
Revenue under/(over) recovery	(86)
(Collection)/return of prior year deferrals	(78)
Net timing adjustment	(146)

#### Appendix 18 UK Electricity Transmission operating profit

Other

Timing adjustment

Total UK Electricity Transmission operating profit adjusted for timing

Total UK Electricity Transmission operating profit: headline

#### For the year ended 31 March (£m) 2020 Net Revenue adjusted for timing Transmission Owner (ETO) excluding incentives 1.706 £m FTO incentives 18 Ofgem annual iteration TO revenue 1.207 System Operator (ESO) including incentives 300 - model non-controllable costs (88) Other (including legal settlements) 4 388 + inflate to actual 19/20 prices 2.028 **Depreciation & Amortisation** Ofgem model net revenue 1,507 Electricity Transmission Owner (432) + network innovation allowance. contributions. Electricity System Operator (37) pensions true up and other + excluded services income 202 (469) TO net revenue excluding timing and incentives 1,706 Regulated Controllable costs, pensions and other costs Electricity Transmission Owner (268) Electricity System Operator (117)(385)Total UK Electricity Transmission operating profit adjusted for timing Electricity Transmission Owner 1.024 Electricity System Operator 146

4

1,174 146

1,320

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53

#### Appendix 19 UK Gas Transmission net revenue

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£m

54

For the year ended 31 March (£m)		2020	
Revenue		927	
Net timing adjustment		54	
Pass through costs Gas Transmission Owner (GTO) pass through costs Gas System Operator (GSO) pass through costs	(151) (91)	(242)	Incentives (excluding totex), true ups (non-controllable costs pensions etc.) and revenue over/under recoveries Deferred for future recovery/(return): Incentives
Net revenue adjusted for timing		739	True ups Revenue under/(over) recovery
			(Collection)/return of prior year deferrals

Net timing adjustment

#### Appendix 20 UK Gas Transmission operating profit

For the year ended 31 March (£m)		2020		
Net Revenue adjusted for timing			<b></b>	
Transmission Owner (GTO) excluding incentives	560		<b>→</b>	£n
GTO incentives	5		Ofgem annual iteration TO revenue	51
System Operator (GSO) excluding incentives	140		- model non-controllable costs	(11
GSO incentives (excluding revenue drivers)	25		+ inflate to actual 19/20 prices	13
Other including LNG Storage	9		Ofgem model net revenue	53
		739		00.
Depreciation & Amortisation Gas Transmission Owner	(149)		+ network innovation allowance, contributions, pensions true up and other	Ę
Gas System Operator	(22)		+ excluded services income	16
			TO net revenue excluding timing and incentives	560
Regulated Controllable costs, pensions and other costs		(171)		
Gas Transmission Owner	(109)			
Gas System Operator	(57)			£n
Other	-		Ofgem annual iteration SO revenue	10
		(166)	+ inflate to actual 19/20 prices	36
Total UK Gas Transmission operating profit adjusted for timing			Ofgem model net revenue	140
Gas Transmission Owner	307			
Gas System Operator	86		SO net revenue excluding timing and incentives	140
LNG Storage & Other	9			
Total UK Gas Transmission operating profit adjusted for timing		402		
Timing adjustment		(54)		
Total UK Gas Transmission operating profit: headline		348		

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#### Appendix 21 Reconciliation of adjusted EPS to statutory EPS (including and evoluting timing and major starm posts)

(including and excluding timing and major storm costs)

For the year ended 31 March (pence)	2020	2019
Underlying EPS from continuing operations	58.2	58.9
Timing and major storm costs	(3.0)	0.1
Adjusted EPS from continuing operations	55.2	59.0
Exceptional items after tax from continuing operations	(14.2)	(14.2)
Remeasurements after tax from continuing operations	(4.2)	(0.5)
EPS from continuing operations	36.8	44.3
Statutory EPS from discontinuing operations	(0.3)	0.3
Statutory EPS	36.5	44.6

# Appendix 22 Volume exposure

#### national**grid**

		Generation capacity	Industrial & Commercial	Volume	Fixed	Residential	Volume	Fixed	Total
UK Transmission	Electricity	15%	52%	97% <sup>1</sup>	3%	33%	100%	0%	100%
	Gas	0%	64%	35%	65%	36%	36%	64%	100%
US Distribution	Electricity	0%	38%	38%	62%	62%	72%	28%	100%
	Gas	0%	25%	80%	20%	75%	70%	30%	100%
		Fixed	Variable						
US FERC	Transmission	0%	100%						
	Generation	99%	1%						

UK allowed revenue 100% decoupled. US distribution allowed revenue 95% decoupled. US FERC 100% decoupled based on formula rates

For all decoupled revenues any cash recovery that differs from allowances is reconciled through regulatory adjustments and recovered in future periods

UK electricity transmission revenue collected from suppliers with half hourly metered customers is dependent on their demand over the winter triad period. Revenue collected from suppliers with non-half hourly metered customers is dependent on daily consumption. Charges are reset annually each April.

UK Gas transmission charges reset every April and October and based on most recent demand forecasts

<sup>1</sup> Blend of non-half hourly and half hourly charges

#### Appendix 23 Adjusted US GAAP earnings

**FY20** 

#### national**grid**

#### Growth in earnings driven by

- Rate base growth of 12%
- An increase in our achieved return on equity to 9.3% (FY19: 8.8%)

	<b>\$24.3</b> bn		For the year ended 31 March (\$m)	2020	2019
	Average rate base		EBIT	<b>2,021</b> <sup>1</sup>	1,864
			Pension adjustment	19	(95)
			Interest	(491)	(457)
	Equity	RoE at <b>9.3</b> %	Tax	(408)	(345)
	\$12.3bn		Earnings	1,141	967



<sup>1</sup> Includes an adjustment reflecting our expectation for future recovery of COVID-19 related bad and doubtful debt costs

<sup>2</sup> Assets outside rate base excluding working capital